**Instructions**

Please supply requested information in the blue-shaded areas and indicate any attachments that have been included. Where appropriate, supporting documentation may be referenced by specific page and/or paragraph number(s).

**If any of this response contains confidential information, as defined by IC 5-14-3, provide a separate redacted (for public release) version of this document. Specify which statutory exception of APRA applies and provide a description explaining the manner in which the statutory exception to the APRA applies.**

**Respondent Name: Axon Enterprise, Inc**

**Attachments A & A1 – M/WBE & IVOSB Subcontractor Commitments**

* Please get representation from all three proposed subcontractors of what their expectations are of their respective scopes that are being proposed.

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| Attached. |

**Certified Fraud & Forensic Investigations**

* How does “camera installation service and consultation” fall within the UNSPSC codes that the subcontractor is certified under with the State of Indiana?

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| As proposed subcontractor to Axon under the Body Worn Camera Solution RFP, CFFI intends to provide experienced electricians to work alongside and under the direction of Axon personnel in the installation of cameras and related equipment within Indiana State Police vehicles. CFFI is certified by the IDOA Division of Supplier Diversity to perform these camera installation services under UNSPSC Code 72151700 – Safety and security system installation services. Their letter of certification is attached. Axon has proposed partnering with local MBE/WBE and IVOSB businesses based on agency preference, outlined in the RFP. Axon offers a turnkey solution that will be installed by Axon personnel with assistance from CFFI. If Indiana State Police’s preference were to reduce or change sub-contractors involvement, the proposal would be altered to reflect the reduction in cost. |

**RCR Technology Corp**

* What does “In-Car Router Distributor” mean? (This was pulled from Attachment A1.)
* What does “Security Camera Installation and Procurement related services” mean? (This was pulled from the subcontractor’s commitment letter.)
* Please clarify what these mean and if there’s a real alignment between what you’ve said and what you mean so we can assess VSC of the proposed subcontractor.
* How does the expected scope align and fall within the UNSPSC codes that the subcontractor is certified under with the State of Indiana?

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| * We work directly with Cradlepoint to procure routers, however; in certain instances, based on agency preference we will work with a local subcontract *and* Cradlepoint to purchase routers, but ultimately, delivery warranty and installation is the responsibility of Axon. * If awarded RCR Technology Corp will be assisting with procurement related services with regards to the CradlePoint IBR-1700. * We work directly with Cradlepoint to procure routers, however; in certain instances, based on agency preference we will work with a local subcontract *and* Cradlepoint to purchase routers, but ultimately, delivery warranty and installation is the responsibility of Axon. Axon has a pricing agreement in place for direct purchase from Cradlepoint. By utilizing RCR Technololgy Corp. as a sub-contractor, Axon is able to procure the Cradelpoint IBR-1700 at a better price and pass that savings on to the prospective agency, in this case, Indiana State Police. * RCR is certified by the IDOA Division of Supplier Diversity to perform these technology procurement services under UNSPSC Code 43210000 Purchase IT equipment and Accessories services. Their letter of certification is attached. |

**Javit Consulting LLC**

* Att. A1 states that *Javit Consulting* will assist in the training needs of this engagement. The subcontractor’s commitment letter states that they will provide talent as an extension of the team. How do these scopes align with each other, and how do they align and fall within the UNSPSC codes that the subcontractor is certified under with the State of Indiana?

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| * Javit Consulting will be providing personnel to assist Axon with training, configuration and deployment. Javit Consulting’s main responsibility will be in assisting with assigning and set-up of gear, with oversight from Axon. Axon will lead and perform all training and sign-off on all work. Javit Consulting is certified by the IDOA Division of Supplier Diversity to perform these and other services under UNSPSC Code 80101507—Information Technology Consultation Services. Axon has proposed partnering with local MBE/WBE and IVOSB businesses based on agency preference, outlined in the RFP. Axon offers a turnkey solution that will be set-up, configured and deployed by Axon personnel with assistance from Javit Consulting. If Indiana State Police’s preference were to reduce or change sub-contractors involvement, the proposal would be altered to reflect the reduction in cost. |